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WHEN IT COMES TO CASH FLOW TOY MANUFACTURERS DON'T PLAY GAMES

Toy Manufacturers', Creditors Network Signs Deal With Prestigious Collection Agency, Caine & Weiner

Evergreen, CO (November 4, 2016) -- The Creditors Network has taken another impressive step in helping its membership base of children's specialty product manufacturers to save time, effort and money. Through negotiations on its membership's behalf, beginning on November 7, all Creditors Network members who submit accounts to the prestigious collection agency, Caine & Weiner will get a preferred discount rate that is well beneath the industry standard.

As per Ron Solomon, Creditors Network founder (and previous member, through his toy company, Swingset Press, LLC), the primary goal of TCN was to reduce bad debt by only working with the most creditworthy retailers. "Our members hedge their bets by directly asking peers for their experiences with potential debtors. It's much better than relying on handpicked credit references and outdated A/R reports. But," adds Solomon "sometimes bad debtors squeak through. In those instances, placing claims with a great collection agency will keep losses to a minimum."

Brad Robinson, Sr. VP of Business Development with Caine & Weiner agrees. He sees, "The use of our firm as a tool to assist all creditors with quick, reliable and efficient recovery services. C W will allow members to hand over delinquent accounts out for collection fast thus enhancing recovery."

The agreement with Caine & Weiner is just one more step in The Creditors Network's ongoing effort to improve the financial health of specialty children's product manufacturers.

About The Creditors Network

Exclusively web based, TCN's custom-made portal provides a simple method for credit managers seeking reliable credit references about retailers applying for credit terms. However, because the group was started by manufacturers, for manufacturers, it goes beyond simply being a credit exchange. Through its unique system, Creditors Network members have improved their time efficiencies by not only getting fast, up-to-the minute credit references and alerts, but also by exchanging valuable sales leads.

About Caine & Weiner

Caine & Weiner has an unparalleled reputation for recovering delinquent accounts receivables. Domestically and internationally licensed, with over 85 years of continually service, Caine and Weiner recovery excellence within the credit executive community is second to none. Our Collections specialists are skilled and compliant in the recovery of your 3rd party debt. With five offices strategically located throughout the United States, Caine & Weiner is the premier choice for third party accounts receivables management services.

For more information on The Creditors Network, visit their website at www.creditorsnetwork.com or contact them directly 303-670-0626.

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